Stay profitable by ensuring Business Continuity of your customers

Vembu presents a comprehensive & personalized program for MSPs, CSPs, HSPs & other service providers

Your customers give paramount importance to business continuity and hence downtime/data loss is something that they cannot afford to have. In such scenarios, backup vendors usually charge high and have multiple edition softwares for different type of businesses which can be cumbersome for service providers. Hence you can address such challenges with Vembu BDR Suite, an all-in-one & affordable software solution for Backup, Replication & Disaster Recovery for all types of businesses.

Top 10 Reasons to choose Vembu Service Provider Program:

- Join the club of 4000+ service providers who have already benefitted with Vembu

- The program is best suited for Managed Service providers, Cloud Service Providers, Hosting Service Providers, Application Service Providers, Storage Service Providers & other Service Providers who wish to increase their customer revenue and base.

- Vembu's flagship offering, Vembu BDR Suite caters to every Backup & DR requirement of businesses

- Be it an on-premise with optional off site replication service, or a self-managed & owned online backup service, or an option to backup your customer's managed hosted VMs and server, you can have it all with Vembu Service Provider Program

- By signing up for the program, you have a solution which can manage backups, replication, restores, provisioning, invoicing, and everything in between

- A carefully designed program which provides profits to the service providers through various discounts and benefits

- A solution which is in constant updation, keeping in mind the recent trends and your customer's changing requirements

- Centralized license management portal to allocate license & manage the license utilization

- Increased reporting capabilities with events and alarms help service providers proactively monitor, identify, and manage problems through centralized management console

- Choose your profit model by availing from multiple pricing models like monthly subscription, Pay per CPU-socket, Pay per VM, Pay per Server and so on

Other Benefits of Vembu Service Provider Program:

- Free Endpoint Backup & Granular Recovery tools that you can charge for your service

- Product trial for each customer and 24/7/365 support

- Volume Incentive Rebate Program

- Events and Marketing Development Fund

- Marketing Collateral & Product Webinars (live and recorded)

- Online training materials

- Marketing Template (Email, Banner and etc.)

- Sales and Support team training (online and in-person)

- Joint PR

There are much more, in addition to the specified above and so, enroll yourself in the Vembu Service Provider Program and increase the profit margins of your business.

For more information, please visit https://www.vembu.com/service-provider/

10+	100+	4000+	60000+
Years of Experience	Countries	Partners	Businesses

Vembu is a great product that has never let us down even in the most critical of times. As all IT providers know it is imperative you have a backup solution that you and your customers can rely on safe in the knowledge if the worst happened our data is safe. We look forward to continuing our partnership with Vembu.

- Adam Hicks, Go2 IT Solutions

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