Vembu ACEPartner Program

Partner & Grow with Vembu

Join the team of 4000+ partners and be the part of a profitable global community

Vembu presents a personalized and comprehensive program for Resellers, VARs, IT Consultants and System Integrators

What is Vembu AcePartner Program?

Vembu AcePartner Program is a carefully designed program to provide huge profit margins to Resellers, Value Added Resellers, IT consultants and System Integrators and also to improve their customer base by offering one of the fastest growing solutions across the globe.

Why Vembu AcePartner Program?

In today's times, it is highly important for the resellers to offer a solution which can be comprehensive and affordable enough to suit the requirements of all types of businesses. For a reseller to stay profitable in the business, Vembu AcePartner Program empowers you with a solution which is inline with the modern trends and has a competitive pricing, thus providing you an opportunity to make huge profits.

Below are few reasons to choose Vembu AcePartner Program:

Transparency:

No hidden agendas. Transparency is the key and as a partner of Vembu, you will have full control over your customers and apparently, we will also be providing the leads data of your region to you. View all your rebates, leads, registered accounts and personal information within your own personalized portal. Rightly so, 4000+ partners have trusted Vembu for being reliable and having open communication with our partners.

Profit-friendly:

Making profits is the important objective of any business apart from gaining customer loyalty. With us, both are possible as Vembu provides lucrative discounts for almost each transaction with your customer and has a solution which is hassle-free. There are discounts for a new licence or a renewal, additional discounts for deal registration, additional discounts for pre-purchase, volume discounts and so on, thus making profits a mandatory affair. You can also make additional profit margins by offering 'Value Added Services' like installation, troubleshooting, consultation etc.. thus becoming a trusted IT advisor of your customers.

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Pro-Partner:

Vembu AcePartner program is truly pro-partner as there is flexibility in learning & evaluating the solution, sharing of leads of your region to you, 24/7/365 support, provision of marketing collaterals, product resources, competitive analysis information, brand leverage, market information, Joint PR, Sales & Support training, Events & Marketing development fund, NFR licenses, dedicated partner manager and lot more. We welcome you to the team of our partners which has grown tremendously and scaled new heights.

Get started:

If you still have not decided to partner with Vembu and make profits, please visit https://www.vembu.com/value-added-resellers/ for more information and benefits

10+	100+	4000+	60000+
Years of Experience	Countries	Partners	Businesses

Mackie

" Vembu ensures availability of our core productions systems that support Mackie's business operations. 24×7 availability of business applications and its data is critical for us, and Vembu delivers on these requirements. Vembu has become an integral component of our IT and business continuity strategy.

- Lee Wong, Manager of Information Technology at The Mackie Group

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Microsoft GOLD CERTIFIED Partner

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